



LAM • LHA

SECURITY INNOVATION

# BRIEF INTRODUCTION

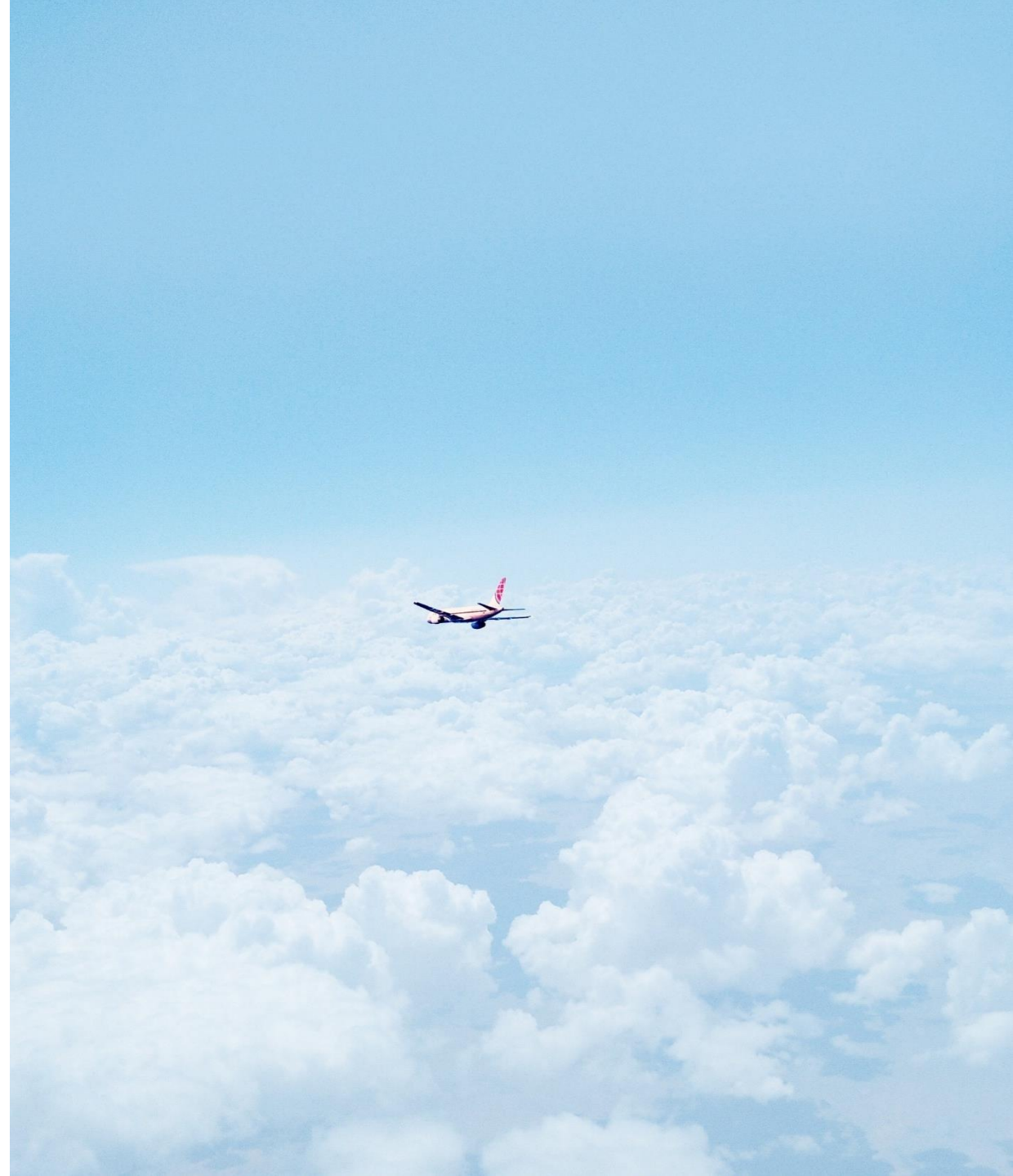
Lam Lha is both a lab and a consultancy.

We track the evolution of security technology and practice to better anticipate tomorrow's challenges and opportunities.

## MISSION

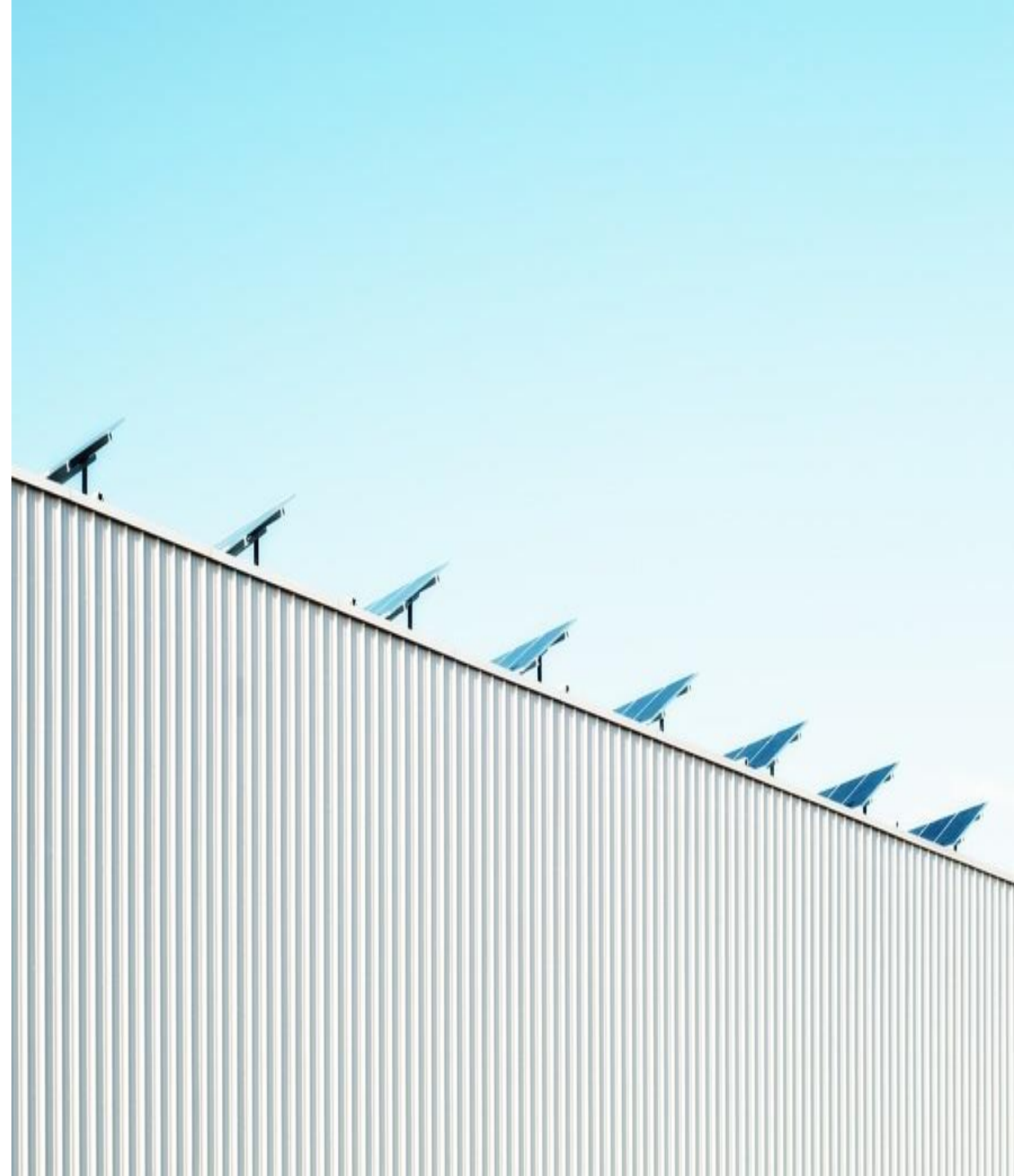
We support our community in understanding current trends, innovations, and needs to build more future-proof solutions. We aim to accelerate business growth and security through new approaches and deliberate engagement, at the right time.

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# INERTIA

Your high performers are passive for fear of rocking the boat. You need a fresh perspective from a team who knows the homeland security industry, and isn't afraid to roll up their sleeves.



# BLACK BOX

You know that your product or service has the potential to transform the aviation/border markets, but you're having a hard time understanding government decision-making. You are looking for a team to decode what government stakeholders want and how you can help.



# BLANK SHEET

You aim to develop a new concept,  
strategy, or product and you're  
unsure where to begin.

You are keen on hiring an  
innovative team to help you  
sketch the future – but you need a  
partner who understands  
operational and regulatory  
realities.



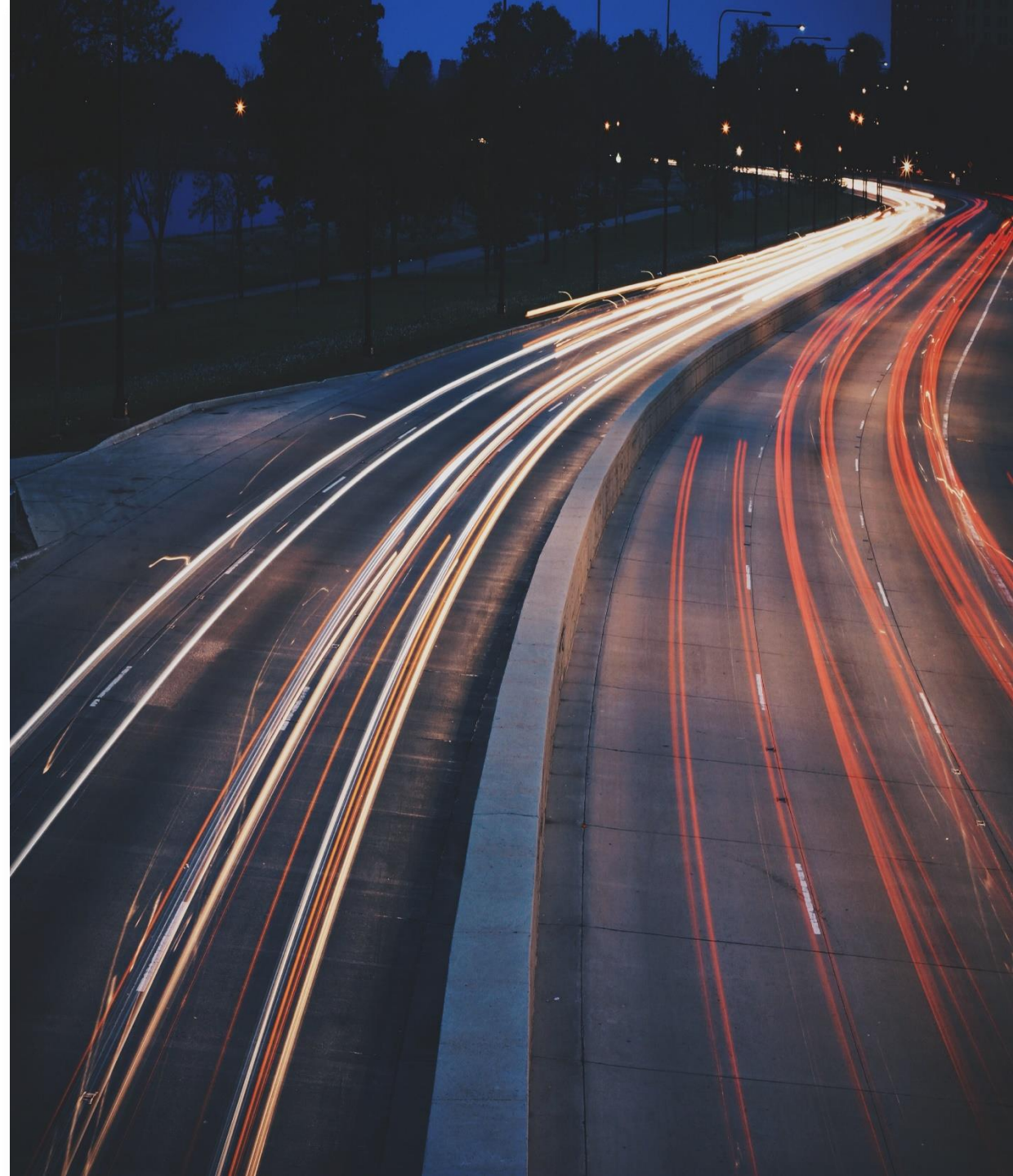


# EXTRA HORSEPOWER

You're under deadline  
to deploy a new process,  
or take advantage of an emerging  
market opportunity.

Every day counts.

You need a group of "doers"  
steeped in security to help you  
cross the finish line first.



# UNCHARTERED WATERS

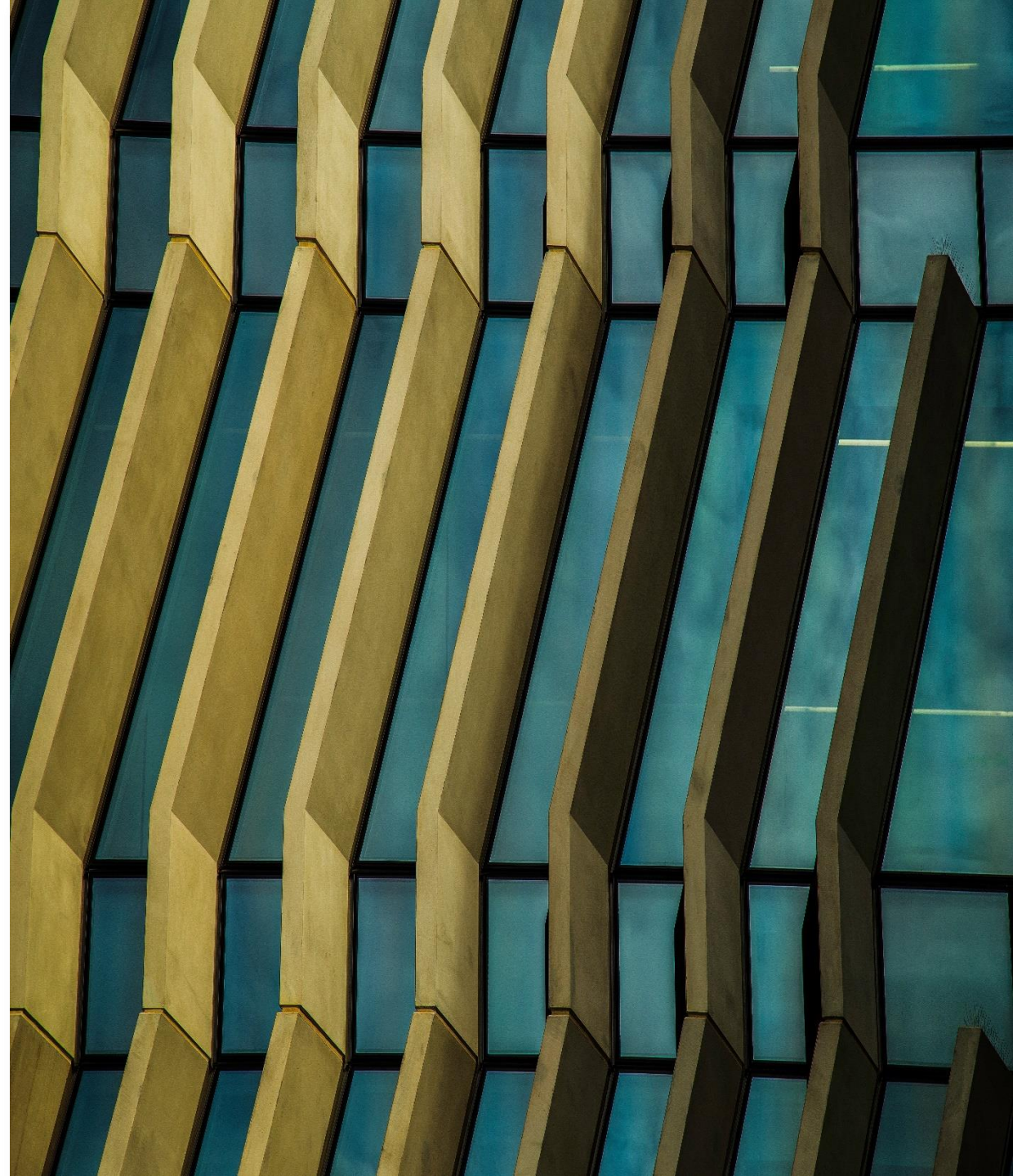
You're an established company,  
but just entering the homeland  
security market. Or, you're a  
start-up and you're struggling to  
fit in. You need industry insiders  
to guide you and help you  
prioritize resource spend for  
maximum ROI.





# ANGEL IN THE DETAILS

You fear you might be missing something in the nitty-gritty of regulatory or product development requirements, and need to go back to basics. You want a dynamic team who can hit the ground running to slog through the minutia that matters.





# START-UPPER

You are starting-up, and dream of disrupting the homeland security market in a way that changes society for the better... but you need more traction/acceleration.

You want help identifying operational test beds to prove you're on to something big.





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