

Netcompany enters major strategic collaboration with 43 Norwegian airports worth over €107 million

Avinor, the operator of 43 airports and the airspace over Norway, has chosen Netcompany as its exclusive strategic partner for the next three years with an option for two extensions of two years each. With the agreement, valued at up to NOK 1,2 billion the parties will digitally transform and improve the operation of Norway's airspace and large network of civilian airports.

The aviation industry is undergoing a major transformation and faces significant technological changes. Avinor places great emphasis on innovation and the use of new technology, with a clear goal of using resources efficiently to ensure a stable, safe, and future-oriented infrastructure for Norway.

With Netcompany as a central partner, Avinor will strengthen its focus on innovation and the introduction of advanced technology to increase value creation, improve the customer experience, and operations for both passengers and airlines. The mutual committed partnership includes Avinor's entire network of 43 airports and the management of Norway's airspace. As a strategic partner, Netcompany will be Avinor's most important partner and contributor to realizing and further developing the company's technology strategy.

Netcompany was selected after an extensive public tender competition. Netcompany distinguished itself with strong competence in all technology areas and a clear value proposition with a committed willingness to invest. Furthermore, Netcompany's broad experience in aviation was of great importance to Avinor.

Netcompany becomes the digital backbone of Scandinavian aviation

With the agreement, Netcompany will become the digital backbone of Scandinavian aviation - in everything from the way passengers are serviced to the establishment of an intelligent network of airports. Through its co-ownership of Smarter Airports, Netcompany already operates the digital infrastructure in Copenhagen with the AIRHART platform.

"Through our strategic partnership with Avinor, we continue our commitment to digitise and establish modern, data and AI-driven airports - ultimately benefiting the climate, the environment, passengers, and airlines. Avinor is one of the world's most diverse and interesting operators and together we have great ambitions to further modernize the entire aviation sector, says André Rogaczewski, CEO of Netcompany.

Netcompany will lead the development, implementation, and operation of systems across Avinor's entire network. This covers everything from large operational processes related to passengers, baggage, aircraft, and airspace control, as well as essential commercial activities crucial for running an efficient and profitable airport.

"Netcompany has already demonstrated its capacity to innovate the airport industry by leveraging its experience in financial services, retail, logistics, and the public sector. At Avinor, we firmly believe that cross-industry knowledge promotes innovation and helps identify best practices and avoid pitfalls," says Abraham Foss, CEO of Avinor.

As a part of their unique delivery model Netcompany employees will be physically located at Avinor in Norway.

About Avinor

Avinor is a wholly-owned state limited company under the Norwegian Ministry of Transport and Communications and is responsible for 43 state-owned airports. Avinor has taken a leading role in reducing climate gas emissions from the aviation industry, including the development of electric aircrafts and supplying sustainable bio jet fuel. Avinor provides safe and efficient travels for around 50 million passengers annually, half of which travel to and from Oslo Airport.

Over 3.000 employees are responsible for planning, developing and operating an efficient airport and air navigation service. Avinor is financed via airport charges and commercial sales. The air navigation services are organized as subsidiary wholly-owned by Avinor. Avinor's headquarter is in Oslo.

About Netcompany

Netcompany is a leading European end-to-end IT services company with almost 8,000 skilled, creative employees working from 10 countries. Founded in 2000 in Copenhagen, Netcompany helps European public and private sector customers accelerate delivery of ambitious, complex digital transformation journeys.

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